



## **Attune Systems Selected By Granite Telecommunications**

### **File Virtualization Solution from Attune Deployed in Telecommunications**

Santa Clara, Calif. – May 10, 2007 – Attune Systems, Inc., a provider of enterprise-class file virtualization solutions, today announced that Granite Telecommunication has chosen the Maestro File Manager™ for the company's growing file virtualization requirements. This announcement follows numerous other recent customer wins released by Attune earlier this year across a wide range of vertical markets such as healthcare, financial services, social services, architectural design, and information technology.

Granite Telecommunications is an enterprise wholesaler of telephone, broadband and inside wire service. Granite specializes in multi-location businesses, providing consolidated billing, and one point of contact. With revenue of more than \$200 million, Granite provides national telecommunications services to 475,000 lines serving 9,500 corporate clients, including 28 of the Fortune 100 companies.

"It is exciting to see the ongoing adoption of our file virtualization solution across a broad range of vertical markets," said Daniel Liddle, Attune's vice president of marketing. "It is rewarding to bring the benefits of file virtualization to another major market such as telecommunications. We are seeing this strong interest not only in enterprise environments, but also in other major sectors such as government and education. Our solution is ideal for organizations with significant amounts of unstructured file data, because it optimizes existing resources while increasing the return on investment."

### **About Attune Systems**

Attune Systems' solutions reduce file management complexity for enterprise storage environments while slashing operating costs and increasing scalability. The company's flagship product, the Maestro File Manager, is a file virtualization appliance that helps IT administrators discover, analyze, manage and optimize their existing, heterogeneous file storage resources without impacting end users. File virtualization is the low-risk, high-impact first step towards implementing an effective File Area Network (FAN). Attune's investors include Alloy Ventures, GF Private Equity Group, LLC, QTV Capital, Rock Creek Capital, RWI Ventures, Shea Ventures, and Shoreline Venture Management. For more information, please call 877-GO-ATTUNE (877-462-8886) or visit the company's website at [www.attunesystems.com](http://www.attunesystems.com).

### **Media Contacts**

Maggie Conroy  
Attune Systems, Inc.  
+1.408.855.1015 x239  
[mconroy@attunesystems.com](mailto:mconroy@attunesystems.com)

Georgiana Comsa  
ClassyTech  
+1.408.435.1500  
[georgiana@classytech.com](mailto:georgiana@classytech.com)